## BIRLA INSTITUTE OF TECHNOLOGY, MESRA, RANCHI (MID SEMESTER EXAMINATION MO/2024)

CLASS: BHMCT SEMESTER:VII
BRANCH: HMCT SESSION: MO/2024

SUBJECT: HM401 TOURISM OPERATION

TIME: 02 Hours FULL MARKS: 25

## **INSTRUCTIONS:**

- 1. The question paper contains 5 questions each of 5 marks and total 25 marks.
- 2. Attempt all questions.
- 3. The missing data, if any, may be assumed suitably.
- 4. Tables/Data handbook/Graph paper etc., if applicable, will be supplied to the candidates

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Q.1(a) Q.1(b)	Define tourism and its important constituents. Highlight the term "The Grand Tour" and 'Silk route".	[2] [3]	CO 1 1	BL 2 1
Q.2(a) Q.2(b)	Write the forms of Tourism. Write short notes on the following: (a) MICE, (b) Gourmet Tours, (c) Dark Tours.	[2] [3]	1 1	1 2
Q.3(a) Q.3(b)	Write the name of ten important tour operators in India or across the globe. Discuss the important parameters to setup a new travel agency.	[2] [3]	1 2	2
Q.4(a) Q.4(b)	Write the important components of a tour costing. Discuss the functions of a travel agency.	[2] [3]	1 2	2 2
Q.5(a) Q.5(b)	Define the term "Negotiation" in travel company, write the process.  Differentiate among FIT, GIT and incentive in tour costing.	[2] [3]	2 2	2

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