

**BIRLA INSTITUTE OF TECHNOLOGY, MESRA, RANCHI
(END SEMESTER EXAMINATION)**

**CLASS: BHMCT
BRANCH: HMCT**

**SEMESTER : V
SESSION : MO/19**

SUBJECT: HM5216 INTRODUCTION TO MANAGEMENT

TIME: 3 HOURS

FULL MARKS: 60

INSTRUCTIONS:

1. The question paper contains 7 questions each of 12 marks and total 84 marks.
 2. Candidates may attempt any 5 questions maximum of 60 marks.
 3. The missing data, if any, may be assumed suitably.
 4. Before attempting the question paper, be sure that you have got the correct question paper.
 5. Tables/Data hand book/Graph paper etc. to be supplied to the candidates in the examination hall.
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| Q.1(a) Management is science or art. Discuss. | [2] |
| Q.1(b) Explain the managerial functions. | [4] |
| Q.1(c) Explain managerial skills. | [6] |
| Q.2(a) Classify classical approach to Management. | [2] |
| Q.2(b) Explain Taylor Scientific Management. | [4] |
| Q.2(c) Explain Fayol's fourteen principles of Management. | [6] |
| Q.3(a) Explain the features of programmes. | [2] |
| Q.3(b) Explain the characteristics of sound policy. | [4] |
| Q.3(c) Explain different types of planning. | [6] |
| Q.4(a) Write short note on simple structure of organizational design. | [2] |
| Q.4(b) How chain of command effect organizational structure. | [4] |
| Q.4(c) Explain the characteristics of organizational structure based on departmentalization. | [6] |
| Q.5(a) Define training. | [2] |
| Q.5(b) Describe benefits of transactional analysis. | [4] |
| Q.5(c) Describe any six-objective method of performance appraisal. | [6] |
| Q.6(a) Define motivation. | [2] |
| Q.6(b) Explain Maslow theory of motivation. | [4] |
| Q.6(c) Discuss autocratic leadership style. | [6] |
| Q.7(a) Define controlling. | [2] |
| Q.7(b) Explain basic control process. | [4] |
| Q.7(c) Discuss the need for controlling in organization. | [6] |

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